

Missiles and Fire Control

Business Area Overview

2017

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MFC Business Area Products and Services



Headquartered in Dallas, TX
Nearly 13,963 Employees Worldwide
18 Major Operating Locations



Top Ten Worldwide Customers



Saudi Arabia

PAC-3
Sniper®
LANTIRN™
HELLFIRE®
THAAD

Archbald LGTR
Apache FC
Javelin™ / SRAW
Longbow® FCR
Gyrocam

PAC-3
Precision Fires
Apache FC



Japan



UAE

THAAD™
Archbald LGTR
Precision Fires
Sniper®
Turreted Systems

Apache FC
PAC-3®

PAC-3
Sniper®



Kuwait



Qatar

THAAD™
PAC-3
Apache FC
Sniper®

Ocean Energy
Archbald Nuclear Systems
Waste to Energy



China



United Kingdom

Scout
Warrior
Apache FC
Longbow® FCR

Apache FC
Longbow® FCR



India



South Korea

Sniper
PAC-3
Apache FC
FCS AP
Longbow FCR
LANTIRN

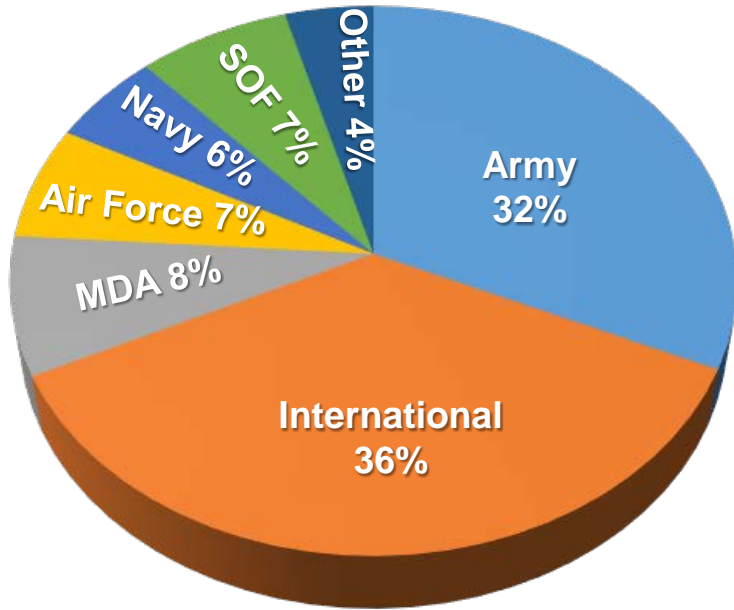
Precision Fires
JASSM



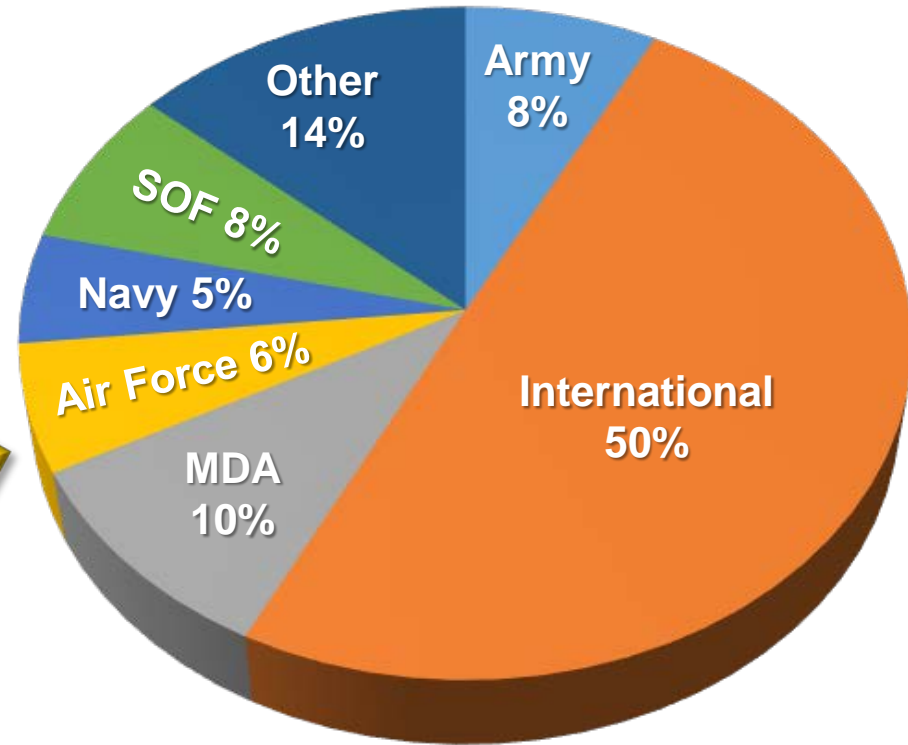
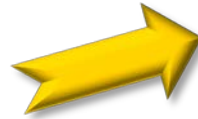
Poland

Pursuing Business in >50 Countries With >50 Product and Service Lines

MFC Customer Base



2015 Sales



Forecast 2018

Providing the U.S. and Allies With Security Solutions

Our Product Lines



Tactical Missiles/ Combat Maneuver Systems



- Close Combat Systems**
- Precision Fires**
- Long Range Strike Systems**
- Precision Guided Systems**
- Guided Projectiles**
- Ground Vehicles**
- Combat Maneuver Systems**
- Unmanned Ground Vehicles**

Air and Missile Defense



- Terminal Defense**
- Indirect Fire Protection Capability**
- Integrated AMD Solutions**

Our Product Lines



Fire Control / SOF CLSS



- Rotary Wing Systems**
- Fixed Wing Systems**
- Special Operations Support**
- Advanced Programs**
- Platform Survivability Sys**
- Ground Sensors**
- Maritime Sensors**

Energy



- Advanced Energy Storage**
- Intelligent Microgrid Solutions**
- Nuclear Systems and Solutions**
- Commercial Energy Management Solutions**
- Ocean Energy**
- Bio Energy – Waste-to-Energy Market**

Advanced Programs / Special Programs



Exoskeleton Technologies

Mining Automation

Next Gen Sensor Technologies

Advanced Missile Technology

**Advanced Autonomy Systems and
Unmanned Systems**

Directed Energy Systems

Advanced Materials/Coatings

Special Initiatives



Getting to Know MFC

- **South Eastern Materials Acquisition Center (SEMAC)**
- **Know who to contact**
- **Understand that it's not what you are – it's what you do**
- **SBIR/STTR**
- **Sometimes success takes time**
- **Performance, Performance, Performance**

